



▶ Nashville General Hospital at Meharry ▶ Knowles Home Assisted Living & Adult Day Services ▶ Bordeaux Long Term Care

September 9, 2010

To Whom It May Concern,

In this current healthcare environment, we at the Metropolitan Nashville Hospital Authority (MNHA) are constantly evaluating ways to reduce costs while improving quality. I am writing as the Chief Financial Officer of MNHA to recommend a company who offers a service that accomplishes those objectives. The company is Lee Medical, Inc., founded 18 years ago in Franklin TN., Lee Medical, Inc. provides an innovative solution for vascular access representing a strong value for MNHA.

Lee Medical, Inc. is an outsourced vascular access service provider. Their focus is improving quality of patient care and safety while reducing costs and preserving DRG dollars. Prior to using Lee Medical, Inc., our hospital PICC service was provided by the department of radiology and PICC placements were scheduled during normal business hours only. Lee Medical provides our hospital with 24/7 coverage for our vascular access needs. Their fee for service model includes several highly skilled vascular access specialists, patient assessment, device placement, procedure-related supplies, follow-up care, electronic reporting, and staff education for the life of the contract.

Shortly after this contract was implemented, we saw an increased, more appropriate use of the device known as a PICC. Multiple peripheral IV attempts and restarts and an excessive use of surgically placed lines were eliminated. IV medications are now being delivered in a timely and reliable manner. According to data tracked by our case managers, these services have been key in reducing our length of stay.

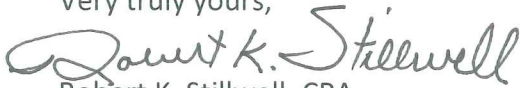
Our physicians are extremely pleased with the response time, level of expertise and professionalism that Lee Medical staff brings to our organization. Our CLA-BSI rate remains close to zero and at zero for insertion related catheter infections. Purchasing no longer buys PICC supplies or related equipment and our relationships with Lee Medical is a shared risk arrangement with an all-inclusive, fee-for-service. Nursing is pleased with the 24-hour service availability and the bedside service component. Finally, our infection control staff is excited about the assistance in data collection and the electronic reports generated through their proprietary software system, VAST[®].

September 2, 2010

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The return on investment we have achieved by implementing this innovative service model has exceeded our expectations. Based on my thirty years of experience in healthcare finance, I recommend Lee Medical to you without reservation.

Very truly yours,

A handwritten signature in cursive script that reads "Robert K. Stillwell". The signature is written in black ink and is positioned above the printed name and title.

Robert K. Stillwell, CPA

Chief Financial Officer